

AIA Document A305

Contractor's Qualification Statement

1986 EDITION

This form is approved and recommended by The American Institute of Architects (AIA) and The Associated General Contractors of America (AGC) for use in evaluating the qualifications of contractors. No endorsement of the submitting party or verification of the information is made by the AIA or AGC.

The Undersigned certifies under oath that the information provided herein is true and sufficiently complete so as not to be misleading.

SUBMITTED TO: Cambridge Development Group, LP
560 Herndon Parkway
Suite 210
Herndon, VA 20170

SUBMITTED BY: Mark Hefferin
Vice President

NAME: BE&K Building Group, Inc.

ADDRESS: 8909 Sudley Road / Suite 101
Manassas, VA 20110

PRINCIPAL OFFICE: BE&K Building Group, Inc.
A Subsidiary of BEK, Inc.
5605 Carnegie Boulevard, Suite 200
Charlotte, North Carolina 28209

Corporation ☒

Partnership ☐

Individual ☐

Joint Venture ☐

Other ☐

NAME OF PROJECT (if applicable): xx

TYPE OF WORK (file separate form for each Classification of Work):

☒ General Construction ☐ HVAC

☐ Plumbing ☐ Electrical

☒ Other (Program/Construction Management)
(please specify)

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of the AIA violates the copyright laws of the United States and will be subject to legal prosecution.

1. ORGANIZATION

1.1 How many years has your organization been in business as a Contractor?

More than 32 years ago, on April 1, 1972, BE&K Construction Company opened its doors and became one of the most prominent construction companies in the United States and has been recently ranked by *Engineering News & Record* as the 44th Largest Contractor in the United States. A major initiative was formed approximately 12 years ago to pursue healthcare, education, pharmaceuticals, biotechnology, and commercial markets giving birth to the BE&K Building Group.

1.2 How many years has your organization been in business under its present business name?

Please refer to Question 1.1.

1.2.1 Under what other or former names has your organization operated?

Please refer to Question 1.1.

1.3 If your organization is a corporation, answer the following:

1.3.1 Date of incorporation: April 2004

1.3.2 State of incorporation: Delaware

1.3.3 President's name:

Luther P. Cochrane, Chairman & Chief Executive Officer

Larry M. Beasley, President & Chief Operating Officer

1.3.4 Vice president's name(s):

Mark Hefferin — Vice President

1.3.5 Secretary's name: G. Edward Cassady, III

1.3.6 Treasurer's name: Trilby Carriker, Chief Financial Officer & Vice President

1.4 If your organization is a partnership, answer the following:

1.4.1 Date of organization: Not Applicable

1.4.2 Type of partnership (if applicable): Not Applicable

1.4.3 Name(s) of general partner(s): Not Applicable

1.5 If your organization is individually owned, answer the following:

1.5.1 Date of organization: Not Applicable

1.5.2 Name of owner: Not Applicable

1.6 If the form of your organization is other than those listed above, describe it and name the principals:

Not Applicable

2. LICENSING

2.1 List jurisdictions and trade categories in which your organization is legally qualified to do business, and indicate registration or license numbers, if applicable.

Our firm is incorporated as a subsidiary of BE&K, Inc. and is legally qualified to do business in the following states: Alabama, Arizona, Arkansas, California, Colorado, Connecticut, District of Columbia, Florida, Georgia, Idaho, Illinois, Indiana, Iowa, Kansas, Kentucky, Louisiana, Maine, Maryland, Michigan, Minnesota, Mississippi, Missouri, Montana, Nebraska, Nevada, New Jersey, New Mexico, New York, North Carolina, North Dakota, Ohio, Oklahoma, Oregon, Pennsylvania, South Carolina, Tennessee, Texas, Utah, Vermont, Virginia, Washington, West Virginia, Wisconsin, and Wyoming. Our geographic focus is throughout the Southeastern United States.

2.2 List jurisdictions in which your organization's partnership or trade name is filed.

Not Applicable

3. EXPERIENCE

3.1 List the categories of work that your organization normally performs with its own forces.

BE&K Building Group functions primarily as a Construction Manager and also as a General Contractor. Typically, we perform very little work with our own forces, but instead, subcontract and manage work. When performing Program Management Services, we function only in a management capacity.

3.2 Claims and Suits. (If the answer to any of the questions below is yes, please attach details.)

3.2.1 Has your organization ever failed to complete any work awarded to it?

BE&K Building Group is committed to meeting its contractual commitments and has never been defaulted or failed to complete a contract.

3.2.2 Are there any judgments, claims, arbitration proceedings or suits pending or outstanding against your organization or its officers?

Officers

There are no actions, claims, suits or proceedings against any officers of the BE&K Building Group.

Disputes With Owners

The BE&K Building Group includes not only its Healthcare and Commercial Groups but also FN Thompson and Suitt Construction Company, Inc.

The Healthcare and Commercial Groups themselves have no claims, arbitrations or suits pending. FN Thompson has no claims, arbitrations or suits pending.

Suitt is currently a party to two instances where litigation/arbitration is necessary: One instance is a dispute arising from construction of a beef processing plant in Wichita, Kansas arising from the bankruptcy of the owner which occurred after the collapse of beef prices in Fall 2001. This is an action regarding lien priority rights regarding undisputed payments due to Suitt and is unrelated to any quality issues. Secondly, Suitt is one of many parties to a case in Connecticut arising out of the construction of a Pepsi Bottling Distribution Facility, where there is a claim that a project subcontractor and its sub-subcontractor deposited contaminated material at a fill site, in spite of the fact that the Owner's consultant had given Suitt a letter stating that the site was free of contaminants.

Subcontractors

Suitt is a party to an action seeking recovery against a subcontractor on the Hilton Garden Inn project in College Park, Georgia arising out the subcontractor's abandonment of its work on that project. The subcontractor is bonded.

3.2.3 Has your organization filed any law suits or requested arbitration with regard to construction contracts within the last five years?

As to owners, the BE&K Building Group's Healthcare and Commercial Groups and FN Thompson have not filed any lawsuits or requested arbitration with regard to construction contracts within the last five years, and Suitt's experience is limited to the matters mentioned in response to Section 3.2.2.

As part of the construction process, there are occasionally injuries or disagreements with insurance carriers regarding coverage for property damage and related costs. During the past five years, both FN Thompson and Suitt have occasionally been involved in such situations but all such cases involve insurance and none of these matters will have any material adverse affect on the profitability or net worth of the BE&K Building Group. Examples of such insured matters include personal injury claims and reimbursement for repair costs on items insured under a client-furnished builder's risk policy.

3.3 Within the last five years, has any officer or principal of your organization ever been an officer or principal of another organization when it failed to complete a construction contract? (If the answer is yes, please attach details.)

No officer or principal of BE&K Building Group has been an officer or principal of another firm that has failed to complete a construction assignment.

3.4 On a separate sheet, list major construction projects your organization has in progress, giving the name of project, owner, architect, contract amount, percent complete and scheduled completion date.

Please refer to BE&K Building Group's Current Project Listing located in this section.

3.4.1 State total worth of work in progress and under contract:

Work in progress — \$ 1.02 Billion
Under Contract in 2004 — \$961 Million

3.5 On a separate sheet, list the major projects your organization has completed in the past five years, giving the name of project, owner, architect, contract amount, date of completion and percentage of the cost of the work performed with your own forces.

BE&K Building Group's senior management, with an average of more than 22 years of experience representing more than \$4 billion of successfully completed projects, is focused upon a geographic area made up of a triangle extending from the Metropolitan Washington, DC area, west through Texas, and from there southeast to southern Florida. Each office has strong local and regional relationships with subcontractors and vendors as well as design professionals and local regulatory authorities. The firm is also focused on a limited number of market sectors where highly trained and experienced people have compiled records of outstanding success with specialized project delivery. This combined construction experience represents completed work at some of the most prominent pharmaceutical companies, healthcare providers, higher education institutions and commercial clients throughout the country. In general, these projects range in size from \$5 million to \$150 million and the officers of the BE&K Building Group have functioned as project executives, operations managers, operations directors, preconstruction directors, group presidents, etc. with respect to these projects. We have included at the end of this submission a Past Five Year Listing demonstrating our experience in these various markets.

3.5.1 State average annual amount of construction work performed during the past five years:

BE&K, Inc., on average, has put in place \$1.2 billion worth of construction.

3.6 On a separate sheet, list the construction experience and present commitments of the key individuals of your organization.

Resumes outlining our professionals' credentials are included in the back of this submission.

4. REFERENCES

4.1 Trade References:

Mr. Ron Sherrill — President
SteelFab
704. 394. 5376

Mr. Gene Wilhelm — President
Port City Electric
704. 663. 4215

4.2 Bank References:

AmSouth Bank, NA
Mr. John Kettig — Senior Vice President
P.O. Box 11007
Birmingham, AL 35288
205. 326. 5240

Suntrust Bank
Mr. Frank Wrenn — Director
P.O. Box 4418
Atlanta, GA 30302-4418
404. 658. 4219

4.3 Surety:

4.3.1 Name of bonding company:

BE&K Building Group through BE&K, Inc. maintains a co-surety arrangement with Liberty Bond Services and St. Paul/Travelers c/o Marsh USA Inc.

4.3.2 Name and address of agent:

Liberty Bond Services and St. Paul Travelers (co-sureties), c/o Marsh USA Inc.
Mr. Drew Brach
171 Monroe Avenue NW, Suite 800
Grand Rapids, MI 49503-2683

5. FINANCING

5.1 Financial Statement

5.1.1 Attach a financial statement, preferably audited, including your organization's latest balance sheet and income statement showing the following items:

Current Assets (e.g., cash, joint venture accounts, accounts receivable, notes receivable, accrued income, deposits, materials inventory and prepaid expenses);

Net Fixed Assets;

Other Assets;

Current Liabilities (e.g., accounts payable, notes payable, accrued expenses, provision for income taxes, advances, accrued salaries and accrued payroll taxes);

Other Liabilities (e.g., capital, capital stock, authorized and outstanding shares par values, earned surplus and retained earnings).

The BE&K Building Group is a subsidiary of BE&K, Inc. BE&K, Inc. is one of the largest privately held companies in the United States and as an employee owned and privately held company, does not typically disclose its financial condition. However, as a result of profitable operations for 32 years and conservative investment of cash balances, BE&K, Inc. has a net worth in excess of \$100 million as of the close of the company's latest fiscal year (March 31, 2004). Conservation operation and continuing profitability has created outstanding liquidity which can be verified by Mr. Clyde Smith, CFO of BE&K, Inc. at 205. 972. 6469 or by various bank references.

5.1.2 Name and address of firm preparing attached financial statement, and date thereof:

Financial Statements are prepared and audited by:
Ernst & Young
Mr. Jim Lamphron, Partner
1901 6th Avenue North, Suite 1900
Birmingham, AL 35203
205. 254. 1601

5.1.3 Is the attached financial statement for the identical organization named on page one?

Not Applicable

5.1.4 If not, explain the relationship and financial responsibility of the organization whose financial statement is provided (e.g., parent-subsidiary).

Not Applicable

5.2 Will the organization whose financial statement is attached act as guarantor of the contract for construction?

BE&K Building Group will be the contracting party.

6. SIGNATURE

6.1 Dated at this 11th day of May, 2005.

Name of Organization: BE&K Building Group, Inc.

By: Mark Hefferin
Title: Vice President

6.2 Mark Hefferin being duly sworn deposes and says that the information provided herein is true and sufficiently complete so as not to be misleading.

Subscribed and sworn before me this ____ day of _____, 2005.

Notary Public:

My Commission Expires:

Firm Profile

BE&K Building Group

Background

The BE&K Building Group was formed to bring together and capitalize upon the strengths of the people who make up three well-recognized and highly respected construction service providers: Suitt Construction, FN Thompson and a group of healthcare and commercial construction professionals who helped build their former employer into a consistent Top Five *Modern Healthcare* and Top Three *ENR* Construction Management performer.

Together, the individuals who lead these three groups have been responsible for some of the most significant commercial, healthcare, industrial, and institutional projects in the Southeast and Mid-Atlantic areas, and have created and maintained relationships with some of the most sought-after construction clients, from private developers to large corporate and institutional accounts.

The BE&K Building Group is part of an employee-owned, privately held company, uniquely positioned to meet short and long-term construction service needs, and includes nearly 700 people who are responsible for more than \$1 billion of projects in 2005 - 2006. The parent company of the BE&K Building Group is BE&K, Inc., which, through a variety of construction and engineering subsidiaries, has been a major force in pulp and paper, power and heavy industrial construction, as well as design and maintenance. Creation of the BE&K Building Group marks an increased commitment by BE&K to the commercial construction business.



Geographical & Business Focus

The BE&K Building Group is focused upon a geographic area made up of a triangle extending from the metropolitan Washington, DC area, west through Texas, to southern Florida. Each office has strong local and regional relationships with subcontractors and vendors as well as design professionals and local regulatory authorities.

The firm is also focused on a limited number of market sectors for which our highly trained and experienced people have compiled records of outstanding success with specialized project delivery.

Market sector groups often work outside the area of the BE&K Building Group's geographic focus, as do groups from local offices because of strong relationships with clients requiring construction service in areas outside our geographic focus. The vast majority of our projects are for repeat clients, and most of our projects are won on the basis of the qualifications, experience and the client-driven values of our people.

Suitt Construction, with offices throughout the Southeast, was founded in 1968 and is highly respected for its design-build capability. Suitt has been a consistently top-ranked *ENR* design-build firm with more than 750 design-build projects successfully completed. Suitt is the proud recipient of two national Design-Build Institute of America (DBIA) Project of the Year awards, as well as other regional and local awards. Suitt is well known for maintaining long-term relationships with key clients — 80% of Suitt's work has come from such clients. In recent years Suitt has focused on such markets as life sciences (including pharmaceutical), food and beverage, manufacturing, and themed hospitality and entertainment projects, and has had an exemplary safety record.

FN Thompson was founded more than 100 years ago in 1887 and has been a consistent Top Ten performer in the rankings of North Carolina's largest general contractors/construction managers. In addition to having built some of the most noteworthy office campus, sports and public facilities in Charlotte, FN Thompson has focused on markets such as higher education

The BE&K Building Group At A Glance

Number of Employees
685

Office Locations

- Atlanta, GA
- Birmingham, AL
- Charlotte, NC
- Greenville, SC
- Nashville, TN
- Orlando, FL
- Raleigh, NC
- Washington, DC

Specialized Market Sectors

- Education (K-12 and Higher Education)
- Food & Beverage
- Healthcare
- Life Sciences and Technology (Pharmaceutical, R&D, Biotechnology)
- Manufacturing & Distribution
- Residential
- Themed Hospitality & Entertainment

Services & Delivery Methods

- Program Management
- Project Management
- Preconstruction
- Design-Build
- Construction Management
- General Contracting

Bonding Capacity

No program or single job limit

Current Volume

More than \$935 million of work under contract and over \$1.5 billion under contract or in preconstruction

Client Mix

80% of assignments come from repeat clients

Safety Record

Experience Modification Rate:

- Suitt — .76
- FN Thompson — .61

Firm Profile BE&K Building Group

in North Carolina and South Carolina, as well as judicial and detention centers, and retail projects.

FN Thompson has delivered outstanding value for clients for many years while compiling an enviable safety record. In addition, FN Thompson has had one of the best diversity records of any construction manager in the Southeast and one of North Carolina's best HUB programs.

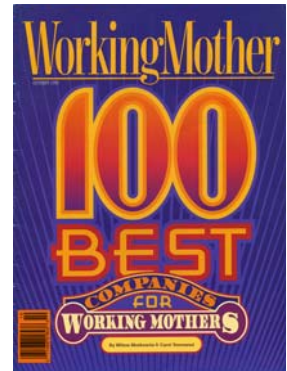
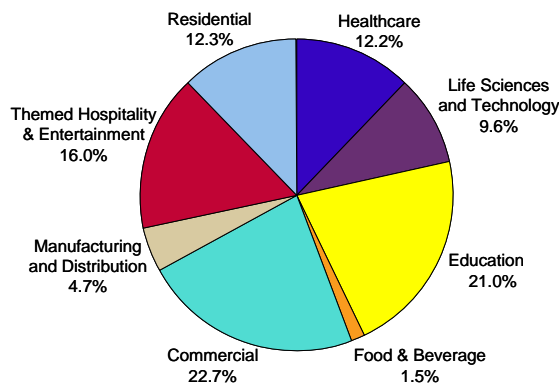
Our Company Culture

The culture of the BE&K Building Group is a primary reason why our people have created projects of great value, built long-term and lasting relationships, and distinguished themselves in a highly competitive industry. The people of the BE&K Building Group function in an environment that emphasizes respect for people, client-driven behavior, continuous improvement, and a family friendly atmosphere. Career advancement and training is a top priority, as is the measurement of results which demonstrate performance, and which provide proof of bringing value to our clients.

The phrase which best summarizes how the BE&K Building Group approaches business and building relationships is, *"It's all about people."* People build projects, people build companies and people build relationships.

Diversification

The BE&K Building Group is a diversified company with project capability in a number of market sectors. Our balance is reflected in this graphic:



About Our Parent

A significant factor in the BE&K Building Group's strength is its membership in the BE&K family of companies. BE&K, Inc., for nearly three decades one of the largest privately held companies in the Southeast, has long been known for its people-focused culture, its focus on diversity and safety, its devotion to meeting client needs and its financial strength.

In addition, BE&K, Inc. has been voted one of America's best companies to work for by *Fortune*, *Working Mother* magazine and the publication *Companies That Care*. Its commitment to construction has also resulted in consistent Top 50 *ENR* Contractor Rankings, having most recently ranked #44 (2004).

BE&K, Inc. operates through subsidiaries with tremendous records of achievement in pulp and paper plant building, as well as power and heavy industrial construction (through BE&K Construction, winner of the 2003 Crystal Vision Award from the National Association of Women in Construction), in engineering (through BE&K Engineering, winner of the 2003 NOVA Award at the Construction Innovation Forum), in facility maintenance (through BE&K Industrial Services), in temporary services (through Allstates) and in telecom work (through NorthStar Communications). Thirty-three years of profitable operation have resulted in the financial strength which supports the activities of the BE&K Building Group and which allows BE&K, Inc. and the BE&K Building Group to recruit and retain the best people in the markets and areas they serve, and to invest in the latest technology to support them.

Government Group

A newly created group is focused upon government work (and Federal work in particular) and is led by Admiral David Nash, most recently in charge of an \$18.4 billion congressional appropriation for Iraq's reconstruction and economic development for the Department of Defense.



*Bank of America Stadium
Charlotte, North Carolina*

Award-Winning Reputation

Beyond these projects and the relationships they support, the individuals of the BE&K Building Group have been part of teams which received a variety of awards and/or peer group recognition including:

Project Recognition

- Design-Build Institute of America
National and Regional Design-Build Awards
- *Food Engineering* magazine
Food Plant of the Year (Multiple Years)
- *Southeast Construction* magazine's "Best of" Awards for
Best Hospitality and Entertainment Projects
- Associated Builders and Contractors (ABC)
Central Florida Chapter, Georgia Chapter, Carolinas
Chapter Awards of Excellence (Multiple Years & Awards)
- Associated General Contractors — Carolinas Chapter
Pinnacle Award for Best Partnering Project
- Themed Entertainment Association
Award for Outstanding Achievement
- Florida Institute of Consulting Engineers
Grand Winner, Excellence in Design of Specialty Buildings
- World of Concrete Show — Golden Trowel Award

Safety Recognition

- Greenville County (SC) School System
Outstanding Commitment to Safety Award
- North Carolina OSHA Building Star Participant
- South Carolina OSHA Building Star Participant

Additionally, a number of people within the BE&K Building Group are ASHE and LEED-certified.



*Gaylord Palms™ Resort and Convention Center
Kissimmee, Florida*

Technical Expertise — Value Added

Differentiating the BE&K Building Group is not only the experience of its people, documented by the outstanding projects completed and the outstanding client relationships forged, but also an unwavering attention to technical expertise and preconstruction service. Rather than just relying on traditional estimating and reactive cost control, our company prides itself upon an unmatched level of preconstruction/technical service support which helps clients — long before the design is complete — evaluate options for:

- Cost-saving measures
- Value engineering changes
- More cost-efficient material selections
- Better long-term constructability solutions
- Schedule reductions

This proactive approach to participation in the design process results in "better value for money" solutions earlier in the process, more accurate budgets and more predictable outcomes. The culture of teamwork and respect for people is reflected in the BE&K Building Group's open-book policy with respect to preparation of guaranteed maximum prices, a preferred method of contracting.

The ability to handle major design-build projects is another distinguishing characteristic of the BE&K Building Group. Suitt, in particular, is a national leader in the design-build arena and is a founding member of the Design Build Institute of America, having earned several prestigious project-of-the-year awards from that organization.

Firm Profile

BE&K Building Group

Client Relationships

Obviously, a track record of success with significant projects and the ability to handle the most complex construction challenges has resulted in members of the BE&K Building Group having built long-lasting relationships with noteworthy clients. A partial list of clients for whom our people have worked includes:

- Alexandria Real Estate Equities
- BASF
- Bayer
- BMW of North America
- Boulevard Centro Development
- Bridgestone/Firestone
- Busch Entertainment
- Carolina Neurosurgery and Spine Associates
- Charlotte-Mecklenburg Schools
- CKT Development Company
- CNL
- Coca-Cola Company
- Community Health System
- ConAgra
- Converse College
- Duke University Medical University
- Eli Lilly and Company
- Faison Associates, Inc.
- Farmers Pride
- Ferguson Enterprises
- Florida State University
- Frito-Lay
- Fujii Photo Film
- Future Beef Operations
- Galesburg Cottage Hospital
- Gaylord Hotels
- General Electric
- GlaxoSmithKline
- Greenville Hospital System
- Hard Rock Hotels
- Herschend Family Entertainment Corporation
- Hershey Chocolate USA
- Hilton
- Institute for Scientific Research (ISR)
- Johnson & Wales University
- Kimberly-Clark
- KSI Services
- Lauth Property Group
- Longwood University
- Magna Entertainment
- Marriott
- Mayfield Dairy Farms
- META Associates
- Moses Cone Health System
- Norandal USA
- Novo Nordisk Pharmaceutical Industries
- Pepperidge Farm
- Perdue Farms
- Purdue Pharmaceuticals L.P.
- Reliable Automatic Sprinkler
- Rowan Regional Medical Center
- R.R. Donnelley
- School District of Greenville County (SC)
- Seminole County (FL) Public Schools
- Solelectron
- SYSCO Corporation
- Tuomey Healthcare System
- Tyson Foods
- Universal Orlando
- University of North Carolina System
- WakeMed
- Walt Disney World
- Washington & Lee University
- Whirlpool



*Pepperidge Farm Bakery Facility
Bloomfield, Connecticut*



*Johnson & Wales University Student Housing Facility
Charlotte, North Carolina*

Firm Profile

BE&K Building Group



*One Metropolitan Park
Arlington, Virginia*

Scale

Now that the BE&K Building Group has been created to bring together the extraordinary talents within its component parts, it is possible to conceptually compare the scope of our firm to other major construction service organizations. For the year just completed, the BE&K Building Group would have ranked #115 on the *Engineering News-Record's* Top 400 Contractors list and #47 on *Engineering News-Record's* List of the Top 100 Design-Build Firms. Rankings are, however, far less important than the record of success and achievement created by the talented, well-trained, dedicated and loyal BE&K Building Group employees.

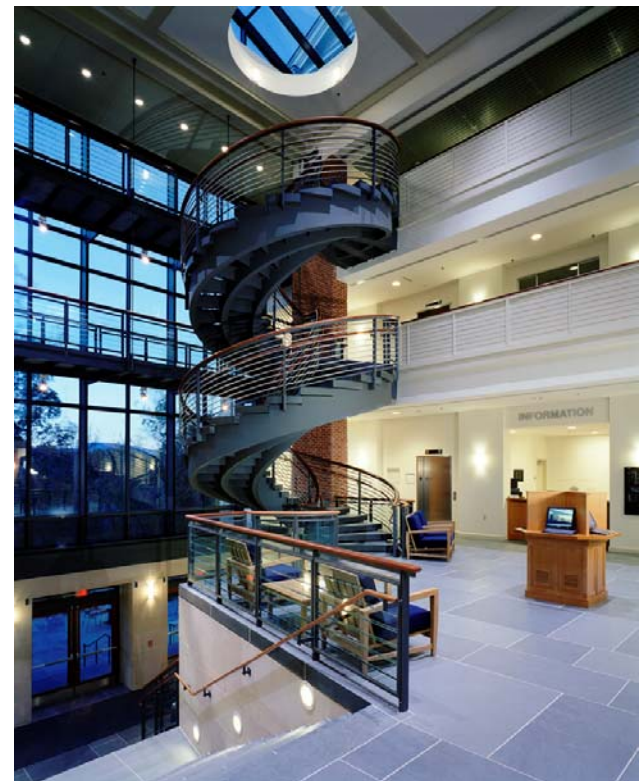
What Sets Us Apart

In summary, the BE&K Building Group is an experienced, energetic, well-focused and cohesive organization dedicated to meeting the complex needs of clients requiring construction services. The talent within our firm is empowered by our culture and supported by the financial strength which exists at the BE&K Building Group and its parent company level. Moreover, our firm is able to take a long-term view of the construction services industry because of our parent company's commitment to the construction industry, and its employee-owned, privately held status. The BE&K Building Group is thus uniquely positioned to provide outstanding value to discriminating and sophisticated clients and to handle the most complex construction assignments with energy, experience and flexibility.

It's All About People!



*Greenville Hospital System Patewood Medical Campus Surgical Specialty Hospital, Medical Office Building and Central Energy Plant
Greenville, South Carolina*



Washington & Lee University Student Commons Building

Current Project Listing BE&K Building Group

BE&K Building Group currently has more than \$1 billion of projects in preconstruction and under construction. We have included below a listing of our current healthcare projects as well as projects in other markets.

Project	Location	Owner	Architect	Contract	Com pl.	Comple tion Date	Type of Contract
Healthcare							
Carolina Neurosurgery & Spine Associates Medical Office Building	<i>Charlotte, NC</i>	Carolina Neurosurgery & Spine Associates	McCulloch England Associates	8,400,000	40%	6/05	Construction Management, GMP
Carolinas Hospital System	<i>Florence, SC</i>	Triad Hospitals, Inc.	Gresham, Smith & Partners	15,000,000	PC	9/06	Construction Management, GMP
Duke Raleigh Health Parking Facility	<i>Raleigh, NC</i>	Duke University Medical Center	Cooper Carry Architects	6,000,000	PC	12/05	Construction Management, GMP
Eastover Medical Center	<i>Charlotte, NC</i>	Eastover Odyssey, LLC	Perkins Eastman Architects, PC	3,585,594	80%	5/05	Construction Management, GMP
Greenville Hospital System Patewood Campus Central Energy Plant	<i>Greenville, SC</i>	Greenville Hospital System	Design Strategies	10,288,510	40%	7/05	Construction Management, GMP
Greenville Hospital System Patewood Campus Medical Office Building 3	<i>Greenville, SC</i>	Greenville Hospital System	Design Strategies	9,820,655	3%	2/06	Construction Management, GMP
Greenville Hospital System Patewood Campus Surgical Specialty Hospital	<i>Greenville, SC</i>	Greenville Hospital System	Design Strategies	35,000,000	PC	1/07	Construction Management, GMP
Iredell Memorial Hospital Patient Tower Floor, Central Sterile Addition & Dining Room Addition	<i>Statesville, NC</i>	Iredell Memorial Hospital	McCulloch England Associates	10,000,000	PC	11/06	Construction Management, GMP
Rowan Regional Medical Center ED Pavilion & Bed Tower	<i>Salisbury, NC</i>	Rowan Regional Medical Center	FreemanWhite	30,000,000	20%	8/05	Consulting
WakeMed Briarcreek Medical Office Building	<i>Raleigh, NC</i>	Lauth Property Group	BBH Design	6,000,000	PC	6/06	Construction Management, GMP
Wesley Long Community Hospital Addition & Renovations Program	<i>Greensboro, NC</i>	Wesley Long Community Hospital	Peterson Associates	15,000,000	3%	2/06	Construction Management
Tuomey Healthcare System Patient Bed Tower Addition & Renovation	<i>Sumter, SC</i>	Tuomey Healthcare System	WESCO Architectural	25,000,000	PC	6/06	Construction Management, GMP
Wilkes Regional Medical Center	<i>Wilkesboro, NC</i>	Wilkes Regional Medical Center	Perkins & Will	3,181,648	69%	6/05	General Construction, Lump Sum

Current Project Listing BE&K Building Group

Aviation							
JetBlue Training Center	<i>Orlando, FL</i>	JetBlue Airways	BRPH Architects	17,040,624	81%	6/05	General Contracting, Lump Sum
Charlotte Douglas International Airport Computer Rooms	<i>Charlotte, NC</i>	City of Charlotte Aviation Department Charlotte/Douglas International Airport	DAS Architecture	1,179,537	89%	5/05	General Contracting, Lump Sum
Charlotte Douglas International Airport Parking	<i>Charlotte, NC</i>	City of Charlotte Aviation Department Charlotte/Douglas International Airport	LS3P & Wilson Group	14,819,149	95%	5/05	General Contracting, Lump Sum
Biotechnology/ Pharmaceutical							
Wyeth Vaccines Locker Room	<i>Sanford, NC</i>	Wyeth Vaccines	BE&K	2,697,279	36%	5/05	Construction Management, GMP
Wyeth Vaccines Building 112	<i>Sanford, NC</i>	Wyeth Vaccines	BE&K	5,897,701	23%	7/05	Construction Management, GMP
Novozymes Cafeteria and Office Building	<i>Franklinton, NC</i>	Novozymes	East Group	4,385,737	44%	6/05	Construction Management, GMP
ARE Test Fit Bays 1 and 2	<i>Durham, NC</i>	ARE Equities	Integrated Design	1,302,488	41%	5/05	General Contracting, GMP
ARE Test Fit Bays 3 and 4	<i>Durham, NC</i>	ARE Equities	Integrated Design	1,100,000	52%	5/05	General Contracting, GMP
ISR Corporate Headquarters	<i>Fairmont, WV</i>	Institute for Scientific Research	Lukmire Grant Architects	73,407,957	48%	7/06	Construction Management, Cost Plus, GMP
ARE 1330 Piccard Renovations	<i>Rockville, MD</i>	ARE Equities	DNC Architects	4,979,199	73%	5/05	General Contracting, GMP
ARE 1330 Piccard Lab Fit-Up	<i>Rockville, MD</i>	Alexandria Real Estate (ARE) Equities	DNC Architects	1,517,606	62%	9/05	General Contracting, GMP
Commercial							
Palisades II	<i>Raleigh, NC</i>	Lichtin Corporation	Smallwood Reynolds Architects	3,559,398	17%	9/05	Construction Management, GMP
Lowe's CSC South Phase II Corporate Office	<i>Statesville, NC</i>	Lowes, Inc.	Calloway Johnson Moore & West	24,410,083	30%	8/05	General Contracting, Lump Sum
Quiet Waters Office Building — Phase III	<i>Deerfield Beach, FL</i>	Quiet Waters Business Park	Retzsch Lanao Caycedo	2,934,187	91%	6/05	General Contracting, GMP
Ayco Farms Tenant Upfit	<i>Deerfield Beach, FL</i>	Quiet Waters Business Park	Retzsch Lanao Caycedo	287,000	22%	11/05	General Contracting, GMP
Cornerstone Office Building Renovation	<i>Orlando, FL</i>	Cornerstone LLC	Farmer Baker Barrios	2,247,901	1%	6/05	Construction Management, Cost Plus
Honeywell Maintenance Projects	<i>Columbia, SC and MD</i>	Honeywell	N/A	12,000,000	42%	12/05	General Contracting, Cost Plus
Virtual Imaging Tenant Upfit	<i>Deerfield Beach, FL</i>	Quiet Waters Business Park	Retzsch Lanao Caycedo	373,233	23%	11/05	General Contracting, GMP
Distribution							
Cheney Brothers Freezer/Cooler Addition	<i>Ocala, FL</i>	Cheney Brothers, Inc.	AWB Engineers	5,848,762	1%	11/05	General Contracting, Cost Plus, GMP

Current Project Listing BE&K Building Group

Education — Higher Education							
Shalom Park	<i>Charlotte, NC</i>	The Foundation of Shalom Park	Lee Nichols Clark Patterson	9,687,381	83%	5/05	General Construction, Lump Sum
NCSU Riddick Lab Renovation	<i>Raleigh, NC</i>	North Carolina State University	Brown Jurkowski Architectural Collaborative	208,123	88	2/06	Construction Management, Lump Sum
NCSU Schaub Food Science Renovation	<i>Raleigh, NC</i>	North Carolina State University	United Engineering Group	10,132,302	74%	5/05	Construction Management, GMP
Longwood University Science Building	<i>Farmville, VA</i>	University of Virginia	Clark Nexsen	12,303,824	86%	7/05	Construction Management, Lump Sum
FSU Chemistry Building	<i>Tallahassee, FL</i>	Florida State University	O'Brien/Atkins Associates	20,250,000	Precon	3/06	Construction Management, GMP
Converse College Master Land Plan	<i>Spartanburg, SC</i>	Converse College	McMillan Smith & Partners	629,247	87%	5/05	General Contracting, GMP
Finley Hall	<i>Raleigh, NC</i>	Peace College	Little Diversified Architectural Consultants	2,819,523	94%	5/05	General Contracting, GMP
Galesburg Cottage Hospital Expansion	<i>Galesburg, IL</i>	Community Health System	Hart Freeland Roberts, Inc.	5,000,000	PC	3/06	Construction Management, Cost Plus, GMP
Montgomery Hall	<i>Spartanburg, SC</i>	Converse College	McMillan Smith & Partners	4,259,930	3%	10/05	Construction Management, Lump Sum
North Carolina A&T Science Building	<i>Greensboro, NC</i>	University of North Carolina A&T	The Freelon Group, Inc.	13,984,887	29%	6/05	Construction Management, Lump Sum
UNC Chapel Hill-Brauer Hall School of Dentistry	<i>Chapel Hill, NC</i>	University of North Carolina	Michael Hining Architects	10,747,504	1%	8/06	Construction Management, GMP
Western Carolina University Student Union Renovations	<i>Cullowhee, NC</i>	University of North Carolina	Corley Redfoot Zack	90,540	63%	5/05	Construction Management, GMP
Education — K-12							
Southside High School	<i>Greenville, SC</i>	Institutional Resources	Arcadis	30,373,819	8%	6/06	General Contracting, Lump Sum
Greenview Elementary School	<i>Greenville, SC</i>	Institutional Resources	McMillan Smith & Partners	10,910,083	6%	12/05	General Contracting, Lump Sum
Berea High School	<i>Greenville, SC</i>	Institutional Resources	Arcadis	30,145,374	6%	6/06	General Contracting, Lump Sum
Tuskawilla Middle School	<i>Winter Springs, FL</i>	Seminole County Public Schools	BRPH	16,494,259	30%	1/07	General Contracting, GMP
Seminole County Schools Hurricane Repairs	<i>Sanford, FL</i>	Seminole County Public Schools	N/A	5,800,000	80%	5/05	General Contracting, Cost Plus
New Metro School	<i>Charlotte, NC</i>	Charlotte-Mecklenburg Schools	Boney Architects, PLLC	17,800,698	22%	10/05	Construction Management, GMP
Entertainment							
Super Duper Distribution Building	<i>Greenville, SC</i>	Super Duper Publications	McMillan Smith & Partners	6,283,085	71%	4/05	General Contracting, GMP
Steamboat City Theme Park	<i>Brunswick, GA</i>	Georgia Heritage Theme Park, LLC	Powers & Merritt	63,770	53%	Precon	General Contracting, Cost Plus
Gulfstream Park Phase 1	<i>Hallandale Beach, FL</i>	Magna Entertainment Development	BRPH	87,646,870	26%	9/05	General Contracting, Lump Sum
Laurel Park Racetrack	<i>Laurel Park, MD</i>	Magna Entertainment Development	Atelia	1,746,279	93%	6/05	General Contracting, Lump Sum
North Myrtle Beach Aquatic Center	<i>North Myrtle Beach, SC</i>	City of North Myrtle Beach	Ramsay, Burgin, Smith Architects	8,630,318	17%	8/05	General Construction, Lump Sum

Current Project Listing BE&K Building Group

Food & Beverage							
Mountaire Amenities and Production Facility	<i>Lumber Bridge, NC</i>	Mountaire Farms	Andrew W. Booth & Associates	5,079,483	38%	7/05	Construction Management, Lump Sum
Ridgefield Farms Beef Processing Facility	<i>Huron, SD</i>	Ridgefield Farms	Vaughn, Coltrane and Pharr	10,534,736	14%	11/05	Construction Management, GMP
Government							
Mecklenburg County Courthouse	<i>Charlotte, NC</i>	Mecklenburg County Facility Development	Schenkel Shultz Architecture	153,000,000	72%	9/06	General Contracting, GMP
Hospitality							
SpringHill Suites Hotel	<i>Atlanta, GA</i>	JW Marriott Corporation	Lindsay, Pope, & Brayfield	15,115,812	79%	5/05	General Contracting, Lump Sum
Harbor Station Hotel	<i>Prince William County, VA</i>	KSI Services	HOK	50,000,000	PC	8/07	Construction Management, GMP
Manufacturing							
Reliable Manufacturing Facility	<i>Pickens, SC</i>	Reliable Automatic Sprinkler	MCA Architects	14,945,462	86%	6/05	General Contracting, GMP
Vought Aircraft Fuselage Manufacturing Complex - Building 1 and Site Work	<i>Charleston, SC</i>	Global Aeronautica, LLC	Buildings: BRPH Site: Hussey, Gay, Bell, & Deyoung	48,000,000	1%	12/05	Construction Management, GMP
Benteler Automotive Manufacturing Facility	<i>Duncan, SC</i>	Benteler Automotive	Keith Architects	8,162,893	1%	11/05	General Contracting, Lump Sum
Ferguson Enterprises Distribution Center	<i>Waterloo, IA</i>	Ferguson Enterprises	CIDA	22,500,000	95%	5/05	General Contracting, Cost Plus
J.J. Taylor Companies Distribution Facility	<i>Tampa, FL</i>	J.J. Taylor Companies, Inc.	Holleran Duitsman Architects	10,515,239	80%	5/05	Construction Management, GMP
Religious							
St. Philip Neri Church	<i>Fort Mill, SC</i>	Bishop of the Roman Catholic Diocese of Charleston	Dennis P. Altic, AIA	2,046,380	31%	10/05	General Construction, Cost Plus GMP
Residential							
1010 Massachusetts Avenue	<i>Washington, DC</i>	Faison Associates	Esocoff & Associates	\$35,000,000	PC	7/07	Project Management, GMP
One Metropolitan Park	<i>Arlington, VA</i>	KSI Services	WDG	65,000,000	PC	4/07	Construction Management, GMP
Retail							
Seminole Paradise Retail Complex	<i>Hollywood, FL</i>	Seminole Tribe of Florida	Klai Juba	11,471,600	Precon	8/06	Construction Management, Cost Plus Guaranteed Max
CVS/Capstone	<i>Charlotte, NC</i>	Capstone Property Group	ai Design Group	1,666,500	9%	7/05	General Contracting, GMP
Delway Street Extension	<i>Raleigh, NC</i>	Capstone Property Group	ai Design Group	474,865	37%	6/05	General Contracting, GMP
Northern Tool & Equipment	<i>Concord, NC</i>	Centdev Properties	ADW Architects PA	995,068	17%	12/05	General Contracting, GMP
SouthPark Mall II	<i>Charlotte, NC</i>	Faison Associates	LS3P	1,797,125	88%	8/05	General Construction, Guaranteed Max
The Citadel	<i>Washington, DC</i>	Faison Associates	Esocoff & Associates	7,000,000	PC	9/05	General Contracting, GMP
Uncle Liu	<i>Fort Mill, SC</i>	Jong and Po Liu	Studio A1	392,865	76%	5/05	General Contracting, Lump Sum

Current Project Listing
BE&K Building Group



Brenner Children's Hospital

Laboratory/Administrative Facility

Research Triangle Park, North Carolina

This assignment included a \$20 million, high-finish marketing headquarters building with a two-level precast concrete parking structure, a \$10 million renovation of an administration facility into lab space and a clinical supply operations warehouse with upgrades of associated mechanical, electrical, and plumbing systems. As with many renovation projects, careful coordination between construction and facility personnel led to minimal interruptions to ongoing operations.

Clinical Supply Operations Warehouse Facility

Research Triangle Park, North Carolina

Utilizing the design-build delivery approach, our firm was able to deliver this critical project in six months. The project budget was approximately \$2 million. The 21,000 sf facility is a pre-engineered building with a post-tension slab and five-pallet-high racking system.

Aerosol Lines 6, 7 and Propellant Tank Cleaning

Zebulon, North Carolina

Our firm was selected to construct the Aerosol Lines 6, 7 and Propellant Tank Cleaning projects. These assignments included the installation of process equipment, process piping, sprinkler systems, electrical instrumentation, the fire management system, PA systems, HVAC and dehumidifier systems. Built to Class 100,000 standards, portions of the project have systems for laminar air flow, HEPA filtering and positive air pressure. Civil and architectural features included terrazzo floors, cleanroom walls and walkable ceilings. Also included in the scope of work were the cleaning of Freon systems, cleaning procedures for validations, documentation for system turnover packages and responsibility for all project safety.

Construction Value

- Laboratory/Administrative Facility — \$30 million
- Clinical Supply Operations Warehouse Facility — \$2 million
- Aerosol Lines 6,7 and Propellant Tank Cleaning — \$9 million

Building Size

- Laboratory/Administrative Facility — 80,000 sf
- Clinical Supply Operations Warehouse Facility — 21,000 sf
- Aerosol Lines 6,7 and Propellant Tank Cleaning — 2,000 sf per aerosol line

Completion

- Laboratory/Administrative Facility — 1992
- Clinical Supply Operations Warehouse Facility — 1999
- Aerosol Lines 6,7 and Propellant Tank Cleaning — 1999

Assignment

- Laboratory/Administrative Facility — Construction Management
- Clinical Supply Operations Warehouse Facility — Design-Build
- Aerosol Lines 6,7 and Propellant Tank Cleaning — Construction Management

Client

GlaxoSmithKline
(formerly GlaxoWellcome, Inc.)

Architect/Engineer

- Laboratory/Administrative Facility — O'Brien/Atkins
- Clinical Supply Operations Warehouse Facility — O'Neal Engineering
- Aerosol Lines 6,7 and Propellant Tank Cleaning — CE&IC

Institute for Scientific Research (ISR) — Corporate Headquarters and Research & Development Facility Fairmont, West Virginia



Construction Value
\$68 million

Building Size
263,000 sf

Completion
2006

Assignment
Construction Management, GMP

Client
Institute for Scientific Research (ISR)

Architect
Lukmire Grant Architects

Our firm is building the Institute for Science Research's (ISR) five-story, 263,000 sf corporate headquarters and research and development facility in the I-79 Technology Park in northern West Virginia. When completed in 2006, the facility will provide secure, ultramodern research space for several hundred scientists, engineers, mathematicians, physicists, information technology specialists, administrators and managers.

The facility will have raised access floors, fiber-optic networks, areas for small-scale manufacturing, flight simulators, special compartmentalized information stations, and administrative offices. Approximately 22,000 sf of secure research laboratories will be located below ground. The finished facility will offer TV-quality streaming video to all desktops; bandwidth-intensive computer research capabilities; complete security coverage, including video surveillance; energy efficient, environmentally sustainable design; advanced video teleconferencing; and wireless network technology.

A major portion of the building — including a general reception area, a multipurpose exhibition center, a 218-seat educational conference auditorium, a 120-foot tall observation tower, food service and fitness facilities — will be accessible to the public.

The scope of work encompasses the construction of the main facility and a three-level parking garage with space for 585 vehicles. The main building will be constructed of a structural steel frame, glass and metal skin, and a metal and membrane roof. The parking garage will have a precast concrete frame, masonry exterior and a landscaped plaza on the roof deck. Also part of the scope includes a foundation system with deep retaining walls as well as plumbing, HVAC, fire protection, electrical and telecommunications services required to support building activities and associated equipment.

ISR is a leading edge, advanced scientific R&D company specializing in providing multidisciplinary solutions to technology problems for its civilian, commercial and government clients. Among the latter are NASA and the Department of Defense. ISR is home to Black Diamond, one of the world's fastest supercomputers.

Institute for Scientific Research (ISR) — Corporate Headquarters and
Research & Development Facility
Fairmont, West Virginia

Purdue Pharmaceuticals Building Program Wilson, North Carolina



Construction Value
\$30 million

Building Size
140,000 sf

Completion
2000

Assignment
Design-Build

Client
Purdue Pharmaceuticals L.P.

Architect
Kling & CRB

Grassroots Solid Dosage Filling Facility

Our firm built this \$30 million, state-of-the-art facility for Purdue Pharmaceuticals that formulates medications for pain relief and asthma. The scope of work included preparation of the 49-acre site and construction of the 140,000 sf precast concrete building, which includes offices, manufacturing and warehouse space, and utility installation. The facility features HEPA filtered air supply to the manufacturing areas and positive air pressure and has quality control plant support laboratories. In just 10 months, the Owner was able to move into the facility; which was fully completed two months after occupancy. The project was delivered on schedule and under budget.

After completing the original facility, our firm was awarded an additional design-build project to install a solid dosage manufacturing line in the existing facility.

Additional Work

Since constructing the original facility, our firm has been actively supporting Purdue Pharmaceuticals to expand and renovate the facility to meet ever-changing market conditions. The list of small projects includes:

- Interior renovations
- 400-ton chiller addition
- Warehouse humidification addition
- Site utilities addition
- Parking lot addition
- Third packaging area addition
- Existing lab renovation
- Security upgrades
- Equipment lift installation

All of the above assignments were completed during normal working hours and without interrupting production with the exception of chiller and steam tie-ins that were made during a scheduled one-week shutdown.

Eli Lilly and Company — Research Triangle Park Laboratories Research Triangle Park, North Carolina



Construction Value
\$30 million

Building Size
161,000 sf

Completion
1999

Assignment
Design/Build

Client
Eli Lilly and Company

Architect
O'Brien/Atkins

Award
Design-Build Institute of America
1999 National Design-Build
Award, Best Private Sector
Project

Our firm's reputation as a leader in the design-build delivery of research and development facilities in Research Triangle Park, North Carolina, led to Eli Lilly's decision to select us to construct a 161,000 sf R&D facility in the park.

This facility houses more than 200 researchers and support staff who develop and conduct combinatorial chemistry and ultra-high throughput screening, allowing Eli Lilly to identify and develop the next generation of novel pharmaceutical therapies for treatment of cancer, cardiovascular and infectious diseases, endocrine disorders, and central nervous system disorders.

The building features a steel-frame structural system with a combination of precast concrete, aluminum panel, and glass sidewall enhancements. The project includes a 1,600-ton HVAC system and 4,000-amp electrical service with both UPS systems and standby generators guaranteeing testing reliability.

Under our firm's leadership, the facility was designed and constructed in just 16 months, saving approximately 4 to 6 months compared to the traditional design-bid-build delivery method. This schedule enabled Eli Lilly to deliver its products to market faster, and the company estimates that this added \$5 million to the project's value.

Mark Hefferin
Project Executive

Selected Project Experience

Eli Lilly — Prince William County Facility

Manassas, Virginia

Role: Project Principal / On Site Director

Cost: \$425 million (Preconstruction and Civil Development portion of project)

Approximately 400,000 sf new insulin manufacturing, packaging, warehousing facility with laboratory and administrative buildings.

Rhodes Technologies

Coventry, Rhode Island

Role: Principal in Charge

Cost: \$90 million

Bulk primary facility for the manufacture of Oxycontin. Four-story building with a separate central utilities building and large drug vault. This facility contains a hydrogenation process with explosion-proof walls and blowout panels. This is a DEA regulated, high security facility.

Covance Biotechnology Services — Multiple Projects

Research Triangle Park, North Carolina

Role: Principal in Charge

Cost: \$16 million

Provided design and construction services for a new 1500L microbial fermentation train expansion project. The project included inoculum preparation, a fermentation hall, recovery room, refold room, purification suites, media prep/hold, buffer prep/hold, equipment wash, material handling, utilities, and personnel support areas. The equipment and systems were installed in Class 10,000 through 100,000 areas during current production cycles. The project was implemented in a six-month schedule, including validation (IQ, OQ). Suitt provided validation, start-up and commissioning services.

Consisted of class 100,000 process rooms containing new bioreactors with agitators and AL6XN buffer hold vessels, vessel access platforms, AL6XN and 316L stainless steel process piping, transfer panels, a new ABB DCS subsystem, a new ultrafiltration skid, and electrical/instrumentation to control and support the process. Also installed were chromatography equipment with supporting utilities including three new clean in place skids and a new RO/DI water generation skid and water for injection still. The project also included up-grades to the water for injection system, and the electrical power distribution of a new diesel generator, automatic transfer switch, and switch gear.

Novo Nordisk Pharmaceutical Industries — Multiple Projects

Clayton, North Carolina

Role: Principal in Charge

Cost: \$3.5 million

This design-build project that included a 32,000 sf two story addition to house the following areas: offline inspection rooms, conditioning rooms, cold room (+4°), locker rooms and shell space for second floor labs. General site work included parking, access roads and sidewalks. Novo Nordisk is a premier manufacturer of parental drugs for treatment of insulin.

Purdue Pharmaceuticals

Wilson, North Carolina

Role: Principal in Charge

Cost: \$30 million

This state-of-the-art facility was built to formulate medications for pain relief and asthma as validated by the Food and Drug Administration. The scope of work included preparation of the 49-acre site and construction of the 140,000 sf precast concrete building, including administration, manufacturing, laboratory and warehouse space and associated utility installations. The project was completed in 12 months with owner occupancy in 10 months to begin commissioning. The facility was delivered under budget leading Purdue to award a second design/build project at the Wilson facility.



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Education

Bachelor of Science,
Civil Engineering & Architecture
Fairmont State College
1983

Professional Affiliations

- DBIA (Design Build Institute of America)
- ISPE (International Society of Pharmaceutical Engineers)
- VEDA (Virginia Economic Development Association)
- ABC (Associated Builders & Contractors, Inc.)

Profile

As Group Vice President for BE&K Building Group Life Sciences Mid-Atlantic and Technology, Mark oversees marketing, estimating and operations. He works closely with project management to ensure the success of all aspects of each project. Prior to assuming the Life Sciences arena, Mark served as the Manager for Mid-Atlantic operations and has previously held key executive management roles including an award winning pharmaceutical R&D project and a 450,000 sf food processing project.

Future Beef Operations, LLC

Arkansas City, Kansas

Role: Principal in Charge

Cost: \$96 million

Design and building of a multimillion dollar beef-processing plant. This project was awarded the 2002 New Food Plant of the Year Award from Food Engineering. In addition to designing and constructing the 315,000 sf facility, procured and installed all equipment and built an adjacent wastewater treatment plant.

Alexandria Real Estate Equities, Inc. — Innovation Center (Kit Creek 2 & 3)

Research Triangle Park, North Carolina

Role: Senior Project Manager

Cost: \$12.1 million

A 96,000 sf biotech chemistry and vivarium laboratory and office facility. This lab specializes in the research & development of discovery drugs.

H.P. Hood

Winchester, Virginia

Role: Principal in Charge

Cost: \$44 million

Completed a major, grassroots fluid dairy facility for a leading processor, marketer and distributor of extended shelf life (ESL) dairy, frozen dessert, citrus, non-dairy and specialty food products. The scope of work consisted of grading the 80-acre site, building construction, utility hookups, interior finishes and refrigeration. The 265,000 sf facility features a truck unloading station; a laboratory; rooms for processing, blending and mixing, and blow-molding; a casing/packing area; 53,000 sf of refrigerated storage with high bay racks; a 60,000 sf mezzanine; 42,000 sf of dry storage space; and an office area that includes an auditorium. The plant produces ESL beverages using ultra-high temperature (UHT) manufacturing and packaging technologies. The Winchester plant is the largest facility dedicated to ESL dairy products in North America and one of the largest UHT facilities in the United States. This project was completed in a 15-month schedule.

Eli-Lilly / Sphinx Pharmaceutical

Research Triangle Park, North Carolina

Role: Principal in Charge

Cost: \$60 million

This 161,000 sf design/build project houses 200 researchers and support staff for the development of the next generation of novel pharmaceutical therapies for treatment of cancer, cardiovascular and infectious diseases.

Underwriter's Laboratory — Multiple Projects

Research Triangle Park, North Carolina

Role: Principal in Charge

Cost: \$7 million

An 8,000 sf addition and renovation to accommodate the installation of EMC Testing Chambers. These testing chambers are utilized by UL in the certification of electrical components for consumer use.

Motorola, Inc.

Research Triangle Park, North Carolina

Role: Principal in Charge

Cost: \$12 million

A 20,000 sf major multi-phased renovation of existing laboratory and production suites requiring in part the conversion to class 100 and 10 systems. Scope of work included providing new complex air handling equipment, change-out clean room utilities to set standard for the site and phasing in new equipment and relocation of existing equipment in the active manufacturing core.

Tyson Foods (formerly Hudson Foods)

Henderson, Kentucky

Role: Project Director

Cost: \$62 million

This Greenfield design-build project included site development of 288 acres and is valued at \$64 million. The construction included a 325,000 sf boiler processing building and an 83,000 sf protein conversion facility. With the adjacent support structures, the aggregate size of the complex under roof is 450,000 sf. The project was awarded *Food Engineering* magazine's 1997 Food Plant of the Year.

Canon Virginia, Inc. — Multiple Projects

Newport News, Virginia

Role: Principal in Charge

Cost: \$5 million

A 750,000 sf plant renovation for manufacturing of copier/facsimile machines. A class 5000 clean room constructed on a design/build, fast-track basis. Project consisted of complex mechanical, electrical and control systems. Constructed in existing facility with no disruptions to operation.

R.R. Donnelley & Sons Company

Harrisburg, Virginia

Role: Principal in Charge

Cost: \$11 million

A 260,000 sf design/build expansion for a new bindery and pressroom. Project featured tension slabs, structural frame and precast panels.

Whitehall Robbins — Wyeth Pharmaceuticals

Richmond, Virginia

Role: Principal in Charge

Cost: \$5 million

Plant renovation for pill/capsule facility including HVAC/electrical installations. 10,000 clean room requirements.

First Brands

Amherst, Virginia

Role: Principal in Charge

Cost: \$8 million

A 315,000 sf facility for the manufacture of Gladlock Bags. Along with the production areas, the facility includes office and warehousing space.

Ethan Allen

Spruce Pine, North Carolina

Role: Project Manager

Cost: \$9 million

Design/build contractor for this 292,000 sf furniture manufacturing facility. The building was structural steel with precast panels, including high bay kiln storage.

R.J. Reynolds

Winston-Salem, North Carolina

Role: Project Manager

Cost: \$12 million

80,000 sf flavoring and adhesive process and storage plant. Total precast structural and wall system. Building included process area, storage, offices, laboratories and other amenities.

Mark Hefferin
Project Executive

Joseph M. Raimondi
Project Director

Selected Project Experience

Alexandria Real Estate Equities, Inc. — Test Fit Bays 1, 2, 3 and 4

Durham, North Carolina

Role: Senior Project Manager

Cost: \$3.1 million

A 25,000 sf biotech and vivarium laboratory and office facility. This lab specializes in the research & development of discovery drugs.

Midwest Research Laboratory

Gaithersburg, Maryland

Role: Senior PM

Cost: \$2.8 million

A 21,000 sf biodefense laboratory with BSL-3 and BSL-2 space under NIH guidelines. This laboratory is equipped to test virus' that may be used in bioterrorism.

Alexandria Real Estate Equities, Inc. — 1330 Piccard

Rockville, Maryland

Role: Senior Project Manager

Cost: \$6.1 million

A 138,000 sf biotech and biodefense laboratories that include primate and vivarium facilities; central utility plant and all mechanical criteria for BSL-3 lab, such as one pass air, autoclaves, clean room and glove box.

Norak Bioscience — Laboratory Upfit (Kit Creek 1)

Research Triangle Park, North Carolina

Role: Senior Project Manager

Cost: \$2.4 Million

Phase I was a 38,000 sf multi-use BSL-2 laboratory which houses the 9,300 sf Norak bioscience laboratory fit-up that included adding compressed air, vacuum, tempered water, deionized water and gas lines to their existing laboratories. The project also included installation of freezers, incubators, glass washers, a prelux machine and microscope tables. This facility conducts tests on new drugs for clinical trials.

Alexandria Real Estate Equities, Inc. — Innovation Center (Kit Creek 2 & 3)

Research Triangle Park, North Carolina

Role: Senior Project Manager

Cost: \$12.3 million

A 96,000 sf biotech chemistry and vivarium laboratory and office facility. This lab specializes in the research & development of discovery drugs.

Alexandria Real Estate Equities, Inc. — Second Floor Upfit

Research Triangle Park, North Carolina

Role: Senior Project Manager

Cost: \$2.1 million

A 8,900 sf laboratory and office project. Work included demolition of interior walls, HVAC, plumbing, electrical and data lines. Construction included interior walls, laboratory service and waste lines, casework, installation of dynamic barrier hoods, low flow hoods, glass washers and a deionized water loop for the entire wing of the building.

Montgomery County EOC/TMC — New Emergency Center

Montgomery County, Maryland

Role: Senior Project Manager

Cost: \$3.2 million

The project included construction of a 27,000 sf emergency center in Montgomery County, Maryland. The facility was constructed to alleviate catastrophic emergencies including

Education

Bachelor of Science degree in
Construction Management
Northwestern University

Profile

Joe has over 20 years
experience in the construction
industry. His experience includes
work as a Senior Project
Manager, Project Manager,
Quality Control and Estimator.
Projects include biotech labs,
office space and manufacturing
facilities.

bioterrorism within the area and contains an Emergency Command Center in the basement. Extensive demolition and complete renovation including mechanical and electrical system rework and upgrades.

Eisai, Inc. — Pharmaceutical Manufacturing

Research Triangle Park, North Carolina

Role: Senior Project Manager

Cost: \$1.1 million

Five-part infrastructure improvement program consisting of civil, architectural, and pharmaceutical manufacturing components. Includes 10,000-gallon Ethanol tank, new roadway and utility upgrades.

Paradigm Genetics — Phase 1a Biotech Lab/Office Building

Research Triangle Park, North Carolina

Role: Senior Project Manager

Cost: \$10.19 million

A 55,000 sf biotech lab and office building with state-of-the-art utilities and controls.

Paradigm Genetics — Phase 1b Biotech Greenhouse

Research Triangle Park, North Carolina

Role: Senior Project Manager

Cost: \$3.4 million

A 33,000 sf biotech greenhouse and growth chambers.

United States Military Academy — New Facility

Westpoint, New York

Role: Senior Site Engineer

Cost: \$35 million

A multi-year project that included constructing new facilities, facility improvements and quality-of-life upgrades. Scope included civil, architectural, mechanical and electrical.

Metro North Wheel True Facility — Railroad

Croton, New York

Role: Project Manager

Cost: \$5 million

A wheel grinding facility for Metro North Railroad, a Mass Transit Wheel manufacturing facility. Scope of work included building new railways, manufacturing facility and installing all machinery.

Joseph M. Raimondi
Project Director

Stephen H. Skinner
Executive Vice President of Operations

Stephen has more than 24 years of professional expertise in the construction industry. The portfolio of project experience is equally balanced between private and public sectors and includes healthcare, residential, commercial office, hospitality, retail, and mixed use construction. Prior to joining BE&K Building Group (as summarized below), Stephen has overseen construction of more than \$347 million healthcare projects; \$163 million high-rise residential; \$214 million office; \$140 million hospitality; \$632 million mixed-use construction and \$210 million government facilities. His participation in many industry and charitable organizations is of great importance to him personally.

Select Project Experience — Current

One Metropolitan Park

Arlington, Virginia

Role: Principal in Charge

Cost: \$60 million

1010 Massachusetts Avenue Luxury Condominiums

Washington, DC

Role: Principal in Charge

Cost: \$35 million

The Citadel/Harris Teeter

Washington, DC

Role: Senior Vice President — Operations

Cost: \$7 million

Faison Office Tenant Upfit

Washington, DC

Role: Principal in Charge

Cost: \$200,000

Select Project Experience Prior to BE&K Building Group

Education

St. John's College

Annapolis, Maryland

Role: Principal In Charge

Cost: \$10.5 million

Takoma Park Middle School

Takoma Park, Maryland

Role: Principal In Charge

Cost: \$15 million

Winston Churchill High School Modernization

Potomac, Maryland

Role: Principal In Charge

Cost: \$30 million

Thomas S. Wootton High School

Rockville, Maryland

Role: Principal In Charge

Cost: \$19 million



Education

Purdue University — Bachelor of Science, Building Construction, 1980

Purdue University — Associate Degree, Applied Science in Architectural Engineering Technology

London Business School — Executive Leadership Course Trained Facilitator

Professional Affiliations

Associated Builders and Contractors — Virginia Chapter, Member

District of Columbia Building Industry Association, Member
National Association of Industrial and Office Properties, Member

Urban Land Institute, Member
Washington Building Congress, Member

Profile

Current position is Executive Vice President responsible for the overall management and operations of the Washington Office. The Office serves Maryland, Virginia, Washington, DC, and the surrounding areas. Responsibilities include leadership through short and long-range strategic planning initiatives, in alignment with company strategies. Stephen's leadership style encourages a positive work environment that fosters a high level of professionalism, teamwork, and employee morale. He is a driving force for developing best practices in the construction industry and is best known for his creative problem solving.



Stephen H. Skinner
Executive Vice President of Operations

Winters Mill High School

Westminster, Maryland
Role: Principal In Charge
Cost: \$29 million

Century High School

Eldersburg, Maryland
Role: Principal In Charge
Cost: \$27 million

Montgomery Blair High School

Silver Spring, Maryland
Role: Principal In Charge
Cost: \$37 million

Northwestern High School

Hyattsville, Maryland
Role: Principal In Charge
Cost: \$37 million

Select Project Experience — Government
Smithsonian Institution — National Museum of the American Indian

Washington, DC
Role: Principal In Charge
Cost: \$120 million

General Services Administration

National Capitol Region
Role: Principal In Charge
Cost: \$37 million

Securities and Exchange Commission

Washington, DC
Role: Principal In Charge
Cost: Confidential

Select Project Experience — Healthcare

Holy Cross Hospital

Silver Spring, Maryland
Role: Principal In Charge
Cost: \$50 million

Potomac Hospital

Woodbridge, Virginia
Role: Principal In Charge
Cost: \$60 million

Carroll County General Hospital

Westminster, Maryland
Role: Principal In Charge
Cost: \$16.2 million

National Institutes of Health — Clinical Center Essential

Maintenance and Safety Program

Bethesda, Maryland
Role: Principal In Charge
Cost: \$138 million

HBE World Headquarters

St. Louis, Missouri
Role: Project Engineer
Cost: Project ranging from \$5 million to \$75 million

Illinois Central Hospital

Chicago, Illinois
Role: Project Manager
Cost: \$8 million

Select Project Experience — Hospitality
Ritz-Carlton Hotel at Pentagon City

Arlington, Virginia
Role: Project Manager
Cost: \$30 million

Adams Mark Hotel

St. Louis, Missouri
Role: Field Engineer/Asst. Superintendent
Cost: \$110 million

Select Project Experience — Mission Critical
International Telecommunications Satellite Organization (INTELSAT)

Washington, DC
Role: Principal In Charge
Cost: \$25 million

Select Project Experience — Mixed Use
Pentagon Row

Arlington, Virginia
Role: Principal In Charge
Cost: \$36 million

Georgetown Incinerator

Washington, DC
Role: Principal In Charge
Cost: \$118 million

2200 M Street, NW

Washington, DC
Role: Principal In Charge
Cost: \$167 million

Select Project Experience — Office
Navy Federal Credit Union

Vienna, Virginia
Role: Principal In Charge
Cost: Confidential



Stephen H. Skinner
Executive Vice President of Operations

Health Care Financing Administration

Baltimore, Maryland

Role: Senior Project Manager

Cost: \$98 million

Two Independence Square

Washington, DC

Role: Senior Project Manager

Cost: \$89 million

Washington Office Tower at Pentagon City

Arlington, Virginia

Role: Project Manager

Cost: \$16 million

Tysons International Plaza

McLean, Virginia

Role: Project Manager

Cost: \$32 million

Select Project Experience — Residential

3303 Water Street

Washington, DC

Role: Principal In Charge

Cost: \$37 million

Colonial Terrace

Arlington, Virginia

Role: Principal In Charge

Cost: \$5.2 million

Thomas Circle — Andover House

Washington, DC

Role: Principal In Charge

Cost: \$23.6 million

Truman Park Apartments

Largo, Maryland

Role: Principal In Charge

Cost: \$22 million

1441 Rhode Island Avenue, NW

Washington, DC

Role: Principal In Charge

Cost: \$21.3 million

The Palladium

McLean, Virginia

Role: Principal In Charge

Cost: \$28 million

Fairfield at Clarendon

Arlington, Virginia

Role: Principal In Charge

Cost: \$50.5 million

The Residences at Rosedale Park

Bethesda, Maryland

Role: Principal In Charge

Cost: \$24 million

Cameron at Governor's Green — Phase II

Bowie, Maryland

Role: Principal In Charge

Cost: \$7.2 million

1499 Massachusetts Avenue, NW

Washington, DC

Role: Principal In Charge

Cost: \$35 million

The Metropolitan at Pentagon Row

Arlington, Virginia

Role: Principal In Charge

Cost: \$35 million

Congressional Plaza Apartments

Rockville, Maryland

Role: Principal In Charge

Cost: \$15 million

400 Massachusetts Avenue, NW

Washington, DC

Role: Principal In Charge

Cost: \$37.5 million

Riverscape at Piney Orchard

Odenton, Maryland

Role: Principal In Charge

Cost: \$14.2 million

Acton's Landing

Annapolis, Maryland

Role: Principal In Charge

Cost: \$17 million

Cedar Avenue Apartments

Gaithersburg, Maryland

Role: Principal In Charge

Cost: Confidential

Select Project Experience — Retail

The Fashion Centre at Pentagon City

Arlington, Virginia

Role: Project Manager

Cost: \$53 million



